

Do you as the leader have to work longer and harder to cover for members of your team that are not fully up to speed?

- Do you find that members of your team are not as effective as you would like at performing key tasks?
- Perhaps you are not confident that they will be able to do what you want?
- Some team members avoid certain tasks that they are uncomfortable with?
- Do you find yourself having to do some key tasks because no one else can?
- Do you find that you are the only one with experience of certain situations?
- Do your team not contribute as much as they could to help sort things out?
- Is your budget for training limited?

Then it's time for you to coach members of your team to be more effective!

You can develop members of your team and yourself at the same time, in a cost effective way that makes the individuals and your team as a whole more effective.

The Manager as Coach is a concept that helps you to address the effectiveness of individuals in the workplace and has a direct impact on the organisation's performance.



Currently at £500.00 (+VAT) “This extended personal workshop can pay for itself many times over” by:-

- Reducing the time it takes for members of your team to become fully effective.
- Increasing your business's competitive edge.
- Developing the capability of the individual whilst they do the job.
- Passing on organisational know-how to the next generation, so reducing expensive mistakes.
- Making use of the natural interaction between manager and team around work. It's cost effective.
- Contributing to morale and confidence.
- Developing your own skills as a leader.

Meeting your objectives as a manager means getting the very best results from your team and requires each member of the team to be fully effective in their role. Coaching your own team does not require you to become a professional coach, but the workshop will help you to understand the nature of coaching and help you to use the skills that you have to the best effect to invest in the future prosperity of your business.

You will learn to develop your ability to coach your team by:

- Reviewing the fundamentals of coaching
- Developing your coaching technique in a safe environment
- Understanding how to plan a coaching engagement.
- Receiving feedback on your coaching performance from an experienced coach.
- Developing an action plan to continue to develop your performance in the future.

Who gets the most from this extended workshop?

- Business owners, managers and staff in small and medium sized businesses.
- Particularly, leaders and managers wanting to draw the best out of their teams or their colleagues.

The value that you will get from delivery

The **Manager as Coach** workshop will include two 4hr face to face sessions plus a period of on-line personal support. Our coach will focus on you, while you focus on developing one of your team.

- You will receive personal one to one coaching and advice aimed at your exact needs.
- Coaching by a qualified coach with experience to pinpoint and deal with the issues that concern you.
- Normal value of 8hrs coaching £720.00. Discount on this package £220.00.

Book Now

Sessions run at convenient times and locations - Just for you - Register your interest now!

Don't put it off. Make sure that it's not you that has to keep responding in a crisis. Develop the skills of your team members. Do it cost effectively through coaching and make your team more productive now.

Call **Stephan Polshaw** on 07977 298 988 and ask him to arrange a **Manager as Coach** workshop in your workplace.

Alternatively e-mail stephan.polshaw@jestmanagement.co.uk now to receive more details.



"Coaching provided a two-way relationship, with both the organisation and the team members gaining significant benefits."

Nic Lunt

Mind Halton