

Want to improve the performance of your team but feel that performance management isn't helping as much as it might?

- Do you feel that you could get more from your staff?
- Is the performance of staff variable?
- Perhaps you don't have a performance management system?
- Do you get frustrated that your existing system doesn't seem to focus on the issues that matter to you?
- Do you want to get more emphasis on the aspects of performance that really matter to you?
- Do you worry that the costs of doing something to improve performance may outweigh the benefits?
- Do you feel that the whole process is too time consuming?

Then it's time to focus on introducing effective performance management!

Getting the best out of your team doesn't just require an off the shelf performance management system. It requires a performance management approach that is focussed on the issues that matter for your business and is implemented cost effectively to bring maximum advantage. In this workshop you will address **Effective Performance Management** and both select the right performance targets and design the process to deliver the performance you need in a cost effective way.



Currently at £500.00 (+VAT) "This high impact workshop can pay for itself many times over" by;

- Increasing the effectiveness of your employees.
- Providing a consistent focused approach to the aspects of performance that matter.
- Introducing a performance management strategy that makes the organisation more effective.
- Increasing the management skills in your organisation.
- Equipping the organisation to deal with changes in direction.
- Providing a consistent approach to performance.
- Motivating people and providing an environment where people are encouraged to perform.
- Reduce the likelihood of a challenge on discrimination grounds.
- Adding to your competitive edge.

Make sure that your management time is spent wisely. Performance Management is a well established process but in our **Effective Performance Management** workshop you will be able to check that your system is tuned to the needs of your business, that you have an effective performance strategy and that you are generating the competitive advantage that you should.

You will make your performance management system effective by:

- Understanding how different aspects of performance interact and being able to select those that are really important to your organisation.
- Understanding how to measure and influence those aspects of performance that matter.
- Understanding how to integrate time focussed elements of performance to create an effective approach.

Who will get the most from this extended personal workshop?

- Business owners, managers and staff in small and medium sized businesses.
- Especially those who are responsible for the motivation and performance of teams or groups of teams.

The value that you will get from delivery

The **Effective Performance Management** workshop will include one day of face to face sessions plus a period of on-line personal support. Our coach will help you to develop the performance management strategy for your people.

- You will receive personal one to one coaching and advice aimed at your exact needs.
- Workshop led by an experienced consultant with experience to pinpoint the issues that are of particular concern to you and help you to address them.
- Normal value of 8hrs engagement £720.00. Discount on this package £220.00.

Book Now

Workshops run at convenient times and locations – Just for you – Register your interest now!

Act now; focusing the performance of your team on the issues that matter gets the best out of them and generates competitive edge. Why let your competition get ahead?

Call Stephan Polshaw now on 07977 298 988 and ask for a personal **Effective Performance Management** workshop (one day of face to face sessions plus on-line personal support for a period) to be arranged for you.

Alternatively e-mail Stephan.polshaw@jestmanagement.co.uk now and receive further details.

