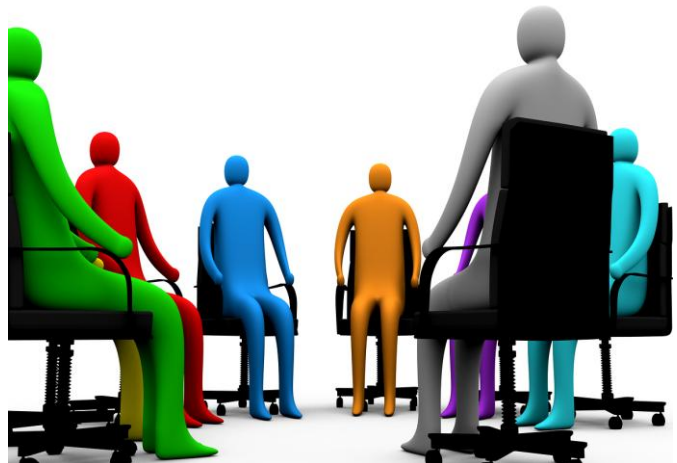


# Are you concerned that you never seem to get as much value from the training that your people receive as you had hoped?

- New skills learned in training quickly get forgotten?
- You don't have a system to help your people exploit the value of their training?
- People lack the confidence to apply the new skills to real problems?
- People not as effective as they should be?
- Your investment in training doesn't seem to pay off as it should?

## Then it's time for you to focus on getting learning into action!

Training can be expensive, and its value can be totally wasted if the new skills are lost or forgotten within weeks of attending the course. The solution lies in having a system that reinforces those skills and encourages their use within the workplace, and that's where you come in! With the help of our **Learning into Action** coaching sessions you can engage in a systematic process with your people each time they have some training that will help them to get to the point where the skills are used as second nature. You will get the value out of the training investment that you were looking for.



## Currently at £500.00 (+VAT) “This extended personal workshop can increase the return on your original investment many times” by:

- Introducing a system that helps your people maximise the value from their training.
- Increasing the effectiveness of your people.
- Making sure that the required skills are effectively learned and put into action.
- Raising the skills of individuals.
- Ensuring that your investment in individual capability through training is not lost.
- Motivating your people to apply their new skills.
- Improving morale.
- Increasing your competitive edge.

"getting the best out of people"

You, the manager, are the key to making sure that training is effective and that individuals are encouraged to use the skills they have learned until they become a matter of routine. The workshop sessions will help you to work with your staff both before any training takes place and afterwards back in the workplace, focusing on applying their new skills and gaining value from the investment in training.

## You will learn to help your staff to get their new skills into action and gain confidence in using them by:

- Helping your staff to prepare before hand to see where they will apply the training.
- Working with them afterwards to reinforce the skills learned and giving them the confidence to apply them.
- Receiving help and guidance from our coach as you work with your staff.

## Who gets the most from this extended workshop?

- Business owners, managers and staff in small and medium sized businesses.
- Particularly, leaders and managers who have responsibility for staff development and who have an interest in ensuring that learning is applied.

## The value that you will get from delivery

The **Learning into Action** coaching session will include a one day face to face sessions plus a period of on-line personal support. Our coach will work with you while you work to get the best out of your people.

- You will receive personal one to one coaching aimed at your exact needs.
- The sessions will be led by a qualified coach with experience of the workplace and will enable you to pinpoint the issues that concern you.
- Normal value of 8hrs coaching £720.00. Discount on this package £220.00.

## Book Now

**Sessions run at convenient times and locations - Just for you - Register your interest now!**

Don't put it off. The value of your training investment can't be recovered once the skills have been forgotten. Act now and make the difference.

Call **Stephan Polshaw** on 07977 298 988 and ask him to arrange a **Learning into Action** workshop in your workplace.

Alternatively e-mail [stephan.polshaw@jestmanagement.co.uk](mailto:stephan.polshaw@jestmanagement.co.uk) now to receive more details.



**getting the best out of people**